

PERMANENT POSITION IN BANGALORE, INDIA – BUSINESS CONSULTANT

Company profile: Expandys Pvt Ltd is a fast growing International Business Consulting company based in London for more than 15 years, and has been established in Bangalore for the last 2 years. We have been working with international clients to help them to establish and expand in the UK and in India. To know more, visit our website at <http://www.expandys.com/>

Job Offer: Business Consultant

Experience & Education: 1- 2 years work experience, experience living abroad will be appreciated. Minimum qualification required is a Bachelor's Degree. Strong interest in international business and project management.

Date of joining: January, 2018

Remuneration: 30,000 -35,000 INR

Office location: Benson Town, Bangalore, India. [Google maps link](#) 

Job description: Reporting to the Managing Director of Expandys, you will be involved in all the tasks and projects of the company:

Marketing	Projects Management	International Trade show Promotion
<ul style="list-style-type: none"> • Undertake market research • Create communication tools (email campaigns) • Qualify and maintain database using CRM • Keep company's CRM updated 	<ul style="list-style-type: none"> • Research international partners • Entry support for International companies in India • Support clients in their expansion project • Lead generation to sell company Services 	<ul style="list-style-type: none"> • Promote international shows in India • Business development on behalf of client • Before and after sales support to exhibitors • Lead generation • Attendance at Industry events on behalf of company

Required Skills

- Excellent communication skills, written and spoken English
- Candidates fluent in French will be preferred
- Excellent Telephone Etiquettes
- Excellent Listening Skills
- Excellent organizational skills & attention to detail
- Strong convincing and negotiation skills
- Autonomous with effective prioritization skills
- Proficiency in MS Office, Gmail suite, CRM tools
- Ability to work independently and as part of a team

➔ **To apply:** please send your resume and cover letter by email at careers@expandys.com